

**2010-2011
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Lizardos Engineering Associates, P.C.SMPS Long Island Presents **Two** Exciting Events...**5:30 at Four***Join Board Members from SMPS National as SMPS-LI
Kicks-Off the BusDev Season!***Tuesday, September 14, 2010****Four Food Studio, 515 Broadhollow Road, Melville
5:30-7:30 pm**

SMPS-LI's networking nights give members an opportunity to meet up with old friends and make new contacts. This networking night we are pleased that Carolyn Ferguson, FSMPS, CPSM from SMPS National will be here to meet our hardworking members. Join us in welcoming Carolyn to Long Island!

**Cost: Free for SMPS members
\$20 for non-members
(Cash Bar)****Getting off the Shortlist:***What you can do to hedge your bets and move to the top!***Wednesday, September 15, 2010****Milleridge Inn, 585 North Broadway, Jericho, NY 11753
8:00-10:00 am**

Presented by SMPS National's Board Members Carolyn Ferguson, FSMPS, CPSM and Ron Worth, CAE, FSMPS, CPSM, you will learn that while there is no foolproof way to win a project, there are a few things you can do during an interview/presentation to take your firm to the top. Carolyn is President of Win-More Marketing Advisors and Ron is CEO of SMPS. Carolyn and Ron will also be on hand to meet with members individually to listen to your ideas and issues as an SMPS member.

Milleridge Inn

585 North Broadway, Jericho NY 11753

**Cost: \$35 for SMPS members
\$65 for non-members**